



Teknointel
international

We aim for excellence in representing
and giving service to foreign firms in Turkey.

Our mission is to be
***the link between the creators of high technology in the world
and the users of such technologies in Turkey.***

If you want
to sell your equipments, machineries, technologies or industrial goods,
to have a competent agent in Turkey;

or if you want
to invest, to acquire a company or a factory in Turkey
contacting Teknointel must be your first step.

Come to Turkey to meet us.

We will guide you in the booming Turkish economy
and will provide the best business services to you.

www.teknointel.com

Management

Gökçe Sokullu Orçan

managing partner



Middlesex University

B.A. Business Administration
London

Karbokimya AŞ.

Purchasing Chief
Sales Manager

Kimteks

Sales engineer

She joined Teknointel in 2007
as partner.

Engin Sokullu

managing partner



Published articles

Galatasaray Lisesi

Istanbul

Institut National des Sciences Appliquées

Diplome d'ingénieur, chimie industrielle
Lyon

Goethe Institut

Lüneburg

University of Michigan

Ann Arbor

University of Wisconsin

M.S. Chemical Engineering
Master of Business Administration
Madison

University of Pennsylvania

Wharton School of Economics
Post graduate studies
Philadelphia

Sun Oil Company

Technical Economics Department
Philadelphia

Petkim Petrokimya AŞ

PVC plant and Planning & Organization dept.
Yarımca, Ankara

Rubber Association

President
Istanbul

After 1972

he managed his own industrial companies as
President.

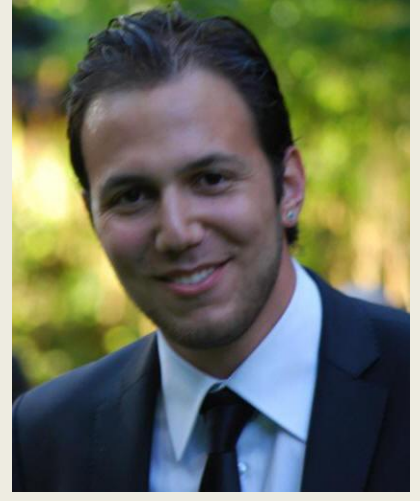
He did extensive studies on management theories,
quality systems, total quality, 6 sigma
and lean management.

As an engineer, he is specialized
on process and equipment design,
and in polymer industries.

He has many published articles
in technical and managerial topics.

Erbil Sokullu

sales manager



Işık Üniversitesi

B.S. Industrial Engineering
Istanbul

He joined Teknointel in 2010 .

Companies represented by Teknointel

The list is not all- inclusive

PLASTICS MACHINERY



www.reifenhauser.com

Cast film, thermoforming, WPC and extrusion lines



www.reifenhauser-kiefel.com

Blown film lines



www.reiloy.com

Bimetallic barrels and screws



Starlinger

Starlinger-recycling and Viscotec

www.starlinger.com/en/recycling

Complete recycling lines for plastics

SSP reactors for IV increasing and decontamination for PET recycling



www.omsgroup.it

Polyurethane machines and lines



www.omvgroup.com

Thin sheet thermoforming machines



www.billion.fr
Injection molding machines



www.meccanoplastica.com
Blow moulding machines



www.geaf.it
Radio-frequency and thermocontact welding



www.tecnofer.biz
Plastics washing and recycling plants



www.barmaq.oerlikontextile.com
Gear pumps for PU systems



www.filtec.it
Water ring and under water pelletizers



www.cofit.com
Continuous, self cleaning screen changers



www.enginplast.com
Dosage, conveying and feeding systems, for plastics industries



www.betacontrol.de
Thickness control equipments



FERRARINI & BENELLI
Dal 1955 tecnologie vincenti
www.ferben.com
Corona treatment units

PACKAGING AND FILLING MACHINERY



www.comek.it
Automatic weighing, wrapping and packaging machines



www.geaf.it
Radio-frequency and thermocontact welding
for blister packaging



www.grandi.it
Case packing, counting, box forming, cartoning machines



www.caveco.it
Tray sealing, horizontal packaging, dosing machines



www.areapackaging.com
Horizontal wrapping machines



News / Events

04.06.2011

Reifenhauser 100 year celebrations

Teknointel organized a boat party for Reifenhauser's 100 year celebrations. Major customers as well as Reifenhauser top management participated to the party.



19-22.11.2009

Plast Eurasia 2009

Teknointel participated with a stand to Plast Eurasia 2009. 10 companies represented by Teknointel were present in the stand.



17-18.11.2009

Turkish Plastics Industry Congress 2009

Engin Sokullu participated to the Turkish Plastics Industry Congress 2009 and delivered a speech in the congress about
"Technologies for recycling of contaminated plastics (multi-layer and laminated film scraps)

27-29.11.2008

Plast Eurasia 2008

Teknointel participated with a stand to Plast Eurasia 2008.
14 companies represented by Teknointel were present in the stand



01- 04.08.2007

CIPAD, 2007 General Assembly

Teknointel participated

to the 2007 General Assembly of CIPAD, the **Council of International Plastics Associations**, in Istanbul . Besides CIPAD members from all over the world and PAGEV, the Turkish Plastic Association, members and also some 200 owners or CEO's of many prominent Turkish plastics producers were present at the dinner.

Engin Sokullu delivered a speech at the formal welcome dinner at the historical Maiden Tower island .

The subject of Engin Sokullu's speech was : ***Beyond plastics, art and philosophy !***

Engin Sokullu also delivered a second speech at the first session of the General Assembly meeting.

The subject of this second speech was :

Futurism or scenarios for development of macromolecular materials:dreams and realities



Engin Sokullu speaking at the CIPAD welcome dinner

26.11.2008

Turkish Plastics Industry Congress 2008

Engin Sokullu participated to the Turkish Plastics Industry Congress 2008 and delivered a speech in the congress about
"Alternative die head technologies for extrusion of multi-layer pipes"

04.12.2007

Turkish Plastics Industry Congress 2007

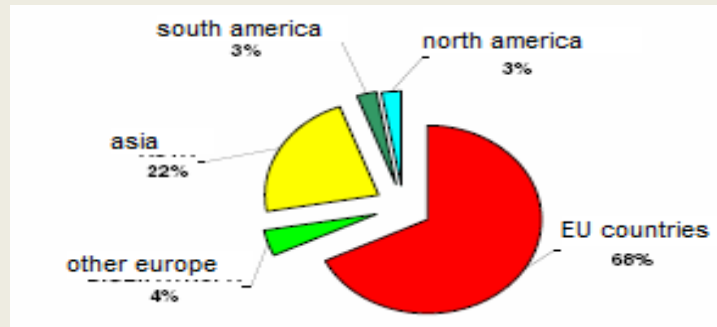
"Innovative Injection Technologies "

Engin Sokullu participated to the Turkish Plastics Industry Congress 2007 and delivered a speech in the congress about
"New trends and Technologies in injection molding".

Market Report

Turkish Plastic Sector

68 % of Turkey's plastic and rubber machinery importation is realized from EU countries.



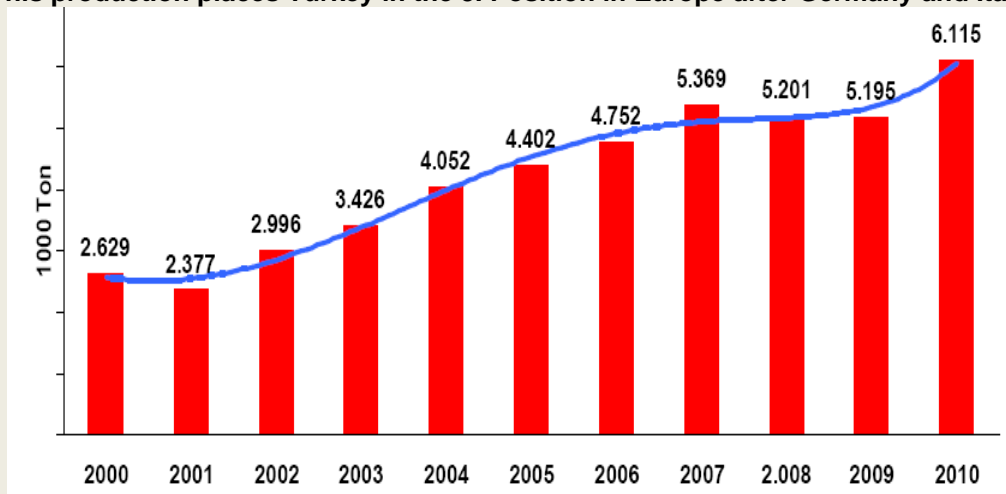
Turkey's importation of plastics machinery
Million US \$, ranking in 2010

Country	2009	2010
Germany	72.6	128.2
China	46.4	87.0
Italy	48.9	73.9
Austria	18.8	33.8
Taiwan	21.9	32.2
Switzerland	8.7	16.6
S. Korea		11.9
France	16.4	9.3
Japan	16.9	9.3
USA	13.6	9.2
First 10 countries	275.7	411.3
Others 48 countries	35.3	40.6
Total	311.0	451.9

Plastics product production: 6.000.000 tons, up 18% in 2010

2011 expectation: up 15 % or 7.000.000.000 tons

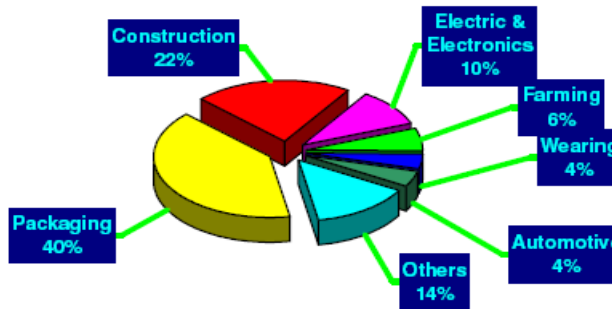
This production places Turkey in the 3. Position in Europe after Germany and Italy.



Turkish Plastics Industry Profile

NO. OF COMPANIES OPERATING	ABOUT 6.000 (MOSTLY SMS'S)
NO OF COMPANIES WITH FOREIGN SHARE	128
ANNUAL PROCESSING CAPACITY	5,1 MILLION TONS/YEAR Very significant production of synthetic fibers, PVC profiles, BOPP films
AVERAGE ANNUAL GROWTH RATE OF THE PRODUCTION (2003 – 2008)	% 14
OUTPERFORMS GNP GROWTH RATE OF 4,5	
EMPLOYMENT	OVER 200.000
PER CAPITA CONSUMPTION	64 KG
ANNUAL TURNOVER	15 BILLION USD
VALUE ADDED TO GNP	6 BILLION USD
RAW MATERIAL DEMAND COVERED BY THE LOCAL PRODUCTION	15 – 20 %
DIRECT EXPORTS	3,5 BILLION USD
INDIRECT EXPORTS	4,5 BILLION USD

Plastics Consumption By Industries In Turkey



Plastics Consumption By Polimer Types In Turkey

	2000	2008
PP	28	28
PE	27	25
PVC	19	18
PS	6	6
PET	2	4
ABS	2	1
OTHERS	16	18
TOTAL	100	100

Why Turkey ?

Turkey is a large country with a booming liberal economy.
Turkey has a sound infrastructure, a very dynamic industry
and long lasting private business traditions.
Turkey has a very young population, liberal labor market
and well educated managerial work force.

Turkey is in the strategic crossroad between EU countries in the west;
Russia and ex-soviet block countries in the north;
Turki republics and Asia in the east; middle-eastern countries, Israel and northern Africa in the south.
This geography makes Turkey a strategic central exporting and distribution point
and a valuable site for executing short lead times and rapid production response.

Turkey is conducting pre-accession talks with EU
The EU and Turkey are linked by a Customs Union agreement since 1995 :
all industrial goods are circulated custom free between EU and Turkey.
Turkey has become is a very popular country for foreign investors in recent years.

Almost 2/3 of Turkey's foreign trade is with EU countries.
Turkey ranks 7th in the EU's top import and 6th in top export markets.

Highlights from the turkish economy

Turkish economy reached an overall growth rate of 8.5% in 2011.

High growth in the manufacturing sector (18%)
and 1-digit inflation and interest rates
are to be noticed for being optimistic in the future of the Turkish economy.

Turkey is world's 16th and Europe's 6th largest economy
Turkey's GDP is over 750 000 000 000 usd .

Turkey's population is 72 000 000 .
Turkey's GDP per capita is 10.400 usd .

Turkey's targets for 2023

population: 90 000 000
GDP: 2 000 000 000 000 usd
GDP per capita: 23 000 usd
membership to EU
to be the world's 10th largest economy

Contact us

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e-mail :
teknointel@teknointel.com
web :
www.teknointel.com



Kanyon office building

Directions:

By Air:

International flights land to İstanbul Atatürk International Airport,
or to Sabiha Gökçen (SAW) airport in the asian side.
Coming from İstanbul Atatürk International Airport, E6 TEM highway is to be followed
until Besiktas/Levent exit which takes you directly on the Buyukdere main street.
Drive further down 2 kms, Kanyon Shopping Center office building will be on your right hand side in Levent.
Total drive from the airport is about 30 kms & 30 to 40 minutes.

By Road:

From anywhere in İstanbul, just ask your taxi driver to take you
to the "KANYON Shopping Center" office building, Levent.
Coming from either Taksim or Sarıyer direction, follow Büyükdere main street.

